

SMALL BUSINESS EXCHANGE

COMMUNITY OUTREACH	2
ACCESS TO CAPITAL	3
CALIFORNIA SUB-BID REQUEST ADS.....	3-7
PUBLIC LEGAL NOTICES.....	7-9
PUBLIC POLICY	11

5 YEARS

Vol 35, Edition 9

Weekly Publication 

May 23, 2019

U.S. Ports Will Launch Many Large Projects in 2019



Image Credit by www.constructconnect.com

[Article was originally posted on www.constructconnect.com]

By *Mary Scott Nabers*,

The recent Panama Canal expansion created what some call “a whole new world” for U.S. ports. Megaships now carry more tonnage, cargo is more diverse and much more of it is shipped throughout the world...especially to U.S. ports. Contractors are in high demand to help ports update infrastructure, add new rail lines, construct more storage facilities, enhance security and improve the efficiencies of port operations. Meeting the increased demand is a top priority at all U.S. ports and billions will be spent to make them competitive.

The largest tonnage port in the western hemisphere is the Port of South Louisiana. Last year, the U.S. Army Corps of Engineers launched

a project to deepen the port’s ship channel to 50 feet – the same depth as the Panama Canal. About the same time, South Louisiana began initiating other significant projects including one to enhance its rail system to accommodate the increase in freight. More projects are under consideration.

The Port of Baltimore is also undergoing change. An upcoming project will modernize the Seagirt Marine Terminal Berth 3. This project will add a second berth capable of serving larger container ships at the port. More upgrades are planned including enhanced landscaping. The Maryland Port Administration was awarded \$6.56 million from the federal BUILD 2018 Infrastructure Grant program and it will be a funding source for part of the project’s \$32.8 million estimated cost. The remainder of the project’s cost will be covered by the State of Maryland and a private

port operator. Solicitation documents are expected before December.

Burns Harbor Port in Indiana will be soliciting bids later this year to create one of two new railyards which will be only one segment of a \$20 million expansion project. Planned enhancements include the creation of two new railways, the addition of 4.4 miles to the port’s 14-mile rail network and construction of a new 2.3-acre cargo terminal with multimodal connections for handling cargo transfers to ships, barges, rail cars and trucks. Burns Harbor is the only port in Indiana that handles international shipments. A very busy port, it handles about 9,000 rail cars, 75 ships, 350,000 trucks, 375 barges, and 200 Great Lakes vessels each year.

Utah’s controversial inland port plans, approved by Utah lawmakers in 2018, call for the creation of a massive transshipment hub in Salt Lake County to accommodate goods being transported by land, rail, and air. Legislation approved during the past legislative session allows for the development of complementary inland port facilities outside the Salt Lake City area. The planned complex includes a 16,147-acre expanse that connects to rail, Interstate 80 and Salt Lake City International Airport. Public officials in Weber County want to be part of a statewide network of transshipment points.

The Port of Long Beach plans to construct an on-dock rail support facility. Pier B will undergo changes that include linking 90,000 feet of storage tracks to existing tracks to the Alameda Corridor which connects the San Pedro ports to the national rail system. The objective is to handle more cargo by rail and relieve congestion at the gate so that cargo can be more efficiently sent further inland. The estimated budget for the 180-acre facility’s redevelopment is \$870 million. Port staff is in the process of contracting with a design agency and plan to have everything ready so that work can begin by 2022.

In North Carolina, the Port of Wilmington (POW) plans to widen its turning basin to accommodate larger ships arriving from the Panama Canal. Later this year, two of POW’s major cargo customers have announced plans to begin using 14,000 20-foot equivalent unit (TEU) ships. Currently, the port is only able to accommodate ships with less than 12,000 TEU. The port will widen the turning basin an additional 124 feet by dredging both sides. Costs for this work are estimated at roughly \$30 million.

The Bay County Long-Term Recovery Task Force in Panama City, Florida, has a 400-page draft report that outlines 320 proposals or con-

This is a Complimentary Copy. Paid subscribers receive first class mail.

PUBLISHED BY SMALL BUSINESS EXCHANGE, INC.
795 Folsom Street, 1st Floor, San Francisco, CA 94107

PRSR STD
U.S. Postage
PAID
San Fran CA 941
Permit No. 820

Continued on page 7



Community Outreach

"All of the Tools in Our Tool Belt." A Community Foundation Steps Up its Impact Investing

By Alyssa Ochs,

Impact investing is one of the hottest topics in institutional philanthropy right now. And while private foundations have tended to be on the leading edge of this movement, a growing number of community foundations have been jumping into impact investing or ramping up existing efforts. The latest example is the San Francisco Foundation, which last month announced a \$50 million commitment for an investment pool aimed at generating positive social and financial returns. That sum represents 6.3 percent of the foundation's \$800 million endowment.

We've written often in recent years about TSFF's move to put racial and economic equity at the center of its work. It has emerged as an early adopter of a strategy that's been gaining traction across the foundation world. TSFF Vice President of Programs Judith Bell told us last year that the foundation is "all in" on equity and is looking to expand its civic leadership and elevate the foundation's voice on key equity issues

That commitment has been clear in TSFF's work on housing affordability. The foundation and its president, Fred Blackwell, have been playing a critical role in galvanizing a stronger public-private response. (Which is why IP named Blackwell "Foundation President of the Year" in our 2018 IPPYs).

Given its ambitious equity agenda, it's not surprising that TSFF is putting aside some serious new cash for impact investing. As we've often discussed, the daunting scale of key equity challenges—especially the affordable housing crisis—requires far greater resources than what's available through traditional grantmaking. The momentum behind impact investing, which has been growing for years, is further fueled by a mounting sense of urgency among funders grappling with entrenched inequities in top metro areas like San Francisco. Dipping into the "other 95 percent" of capital that foundations control is one way to step up the fight.

"The scope and complexity of the issues that we are trying to address in the Bay Area require us to use all of the tools in our tool belt," said

Blackwell in announcing TSFF's new investment fund. "We see investing in a values-aligned manner as part of how we achieve our overall mission, and we don't think we have to sacrifice returns."

TSFF is no newcomer to impact investing—in fact, the funder's first loan program kicked off in 1989, before impact investing was even a thing. Yet recent surveys show that only about 17 percent of foundations are pursuing impact investing strategies today, which means that funders like TSFF are still in the minority. Meanwhile, there remain serious questions about whether it's really so smart for foundations to use their endowment capital in this way.

The term impact investing can be fuzzy, describing a range of approaches by foundations looking to align their endowments more closely with their missions. That's clear in the way TSFF describes impact investing on its website, and in its March announcement of the new fund—which it says will be composed "of a diversified portfolio of managers using a variety of impact investment and socially responsible strategies, includ-

ing social screens and environmental, social and governance (ESG) considerations." It's not clear yet how much of the \$50 million fund will be available for, say, investing in affordable housing projects.

But the new commitment comes on the heels of TSFF's move last year to put aside \$10 million for the Bay Area Community Impact Fund for loans to local nonprofit organizations and social enterprises. Before that, TSFF approved a \$500,000 program-related investment loan to the Greenlining Institute to renovate its downtown Oakland headquarters in 2015 and set aside \$5 million to make other loans to nonprofits in the Bay Area in 2009.

Reflecting a growing push among foundations, TSFF also said in its March announcement that it's looking to work with investment firms owned by people of color and women. And it's steering clear of controversial investments, such as fossil fuel companies, tobacco companies and private prisons. Donors who have set up donor-advised funds at TSFF also have the opportunity to grow

■ Continued on page 5



Smart Ways TO WORK by Odette Pollar

Becoming a Wizard of Sales

Would you rather get a root canal than make a sales call? You are not alone. Most of us have to sell as part of daily business functioning even though you may not consider yourself a sales person. Selling can be very intimidating for many people but a critical skill needed for the success of your business. When you need to motivate, inspire or simply persuade others to see it your way, to follow the policy or support a position, you are in essence selling.

To simplify the ideas and make sales more fun, I interviewed sales and marketing wizard, Jeff Slutsky, President of Street Fighter Marketing in Columbus, Ohio. Jeff has a very unique way of teaching sales. He wrote and produced a full-length musical parody show called The Wizard of Sales, based on the classic film, The Wizard of Oz. In Jeff's version, each of the main characters has a different selling challenge. The Wizard of Sales gives them the advice they need to be successful.

The Scarecrow has no qualified leads. The Wizard of Sales tells the Scarecrow that every sales person can generate leads. That is the easy part. But they have something he doesn't - a database. The Wizard suggests that he go through his list of past customers and start putting them in a database. Gather information about what his clients like and want. Instead of waiting for a customer to call him with a request, he should be proactive and call the customer whenever he gets in merchandise that fits a specific customer profile. A reminder phone call to a repeat customer can be the least costly but most effective way to generate good solid leads.

In just about any type of business, you can expect to get a certain amount of repeats and referrals, if you are doing your job right. For example, Jeff was consulting with The National Marine Manufacturers Association. Their average member had about 1000 customers in their files. The NMMA's research indicated that eight percent of boat owners were in the market for a new boat within the year. Each dealer had at least 80 potential sales from their own customer list, provided they were willing to actively contact them to make sure they didn't shop elsewhere. A sales wizard wouldn't wait for the sale to walk in or call.

The Tin Man can't handle objections. The Wizard tells him that any decent sales person can handle objections but the really successful know something that he doesn't - how to "isolate" the objection. Before you respond isolate the objection by saying, "Other than your objection, is there any other reason why we couldn't get the 'go ahead' today?" When they respond with a "no" then you know that if you handle this concern properly, they won't come back with another and another and another. This avoids the dreaded case of the "yes, buts."

The Lion suffers from call reluctance. Fear of making sales calls is normal the Wizard tells the Lion. Much of it is related to the fear of being rejected. But successful sales people have something that he doesn't - an eye on the prize. The thing to keep in mind is that every time you make a call, regardless of the outcome, you are that much closer to a 'yes'. It is all in the numbers. For example, if the Lion needs to make an average of 25 calls to get a sale then he needs 24 "no's" to get that one "yes." So, when you get a "no," thank that person because you're just one step closer to a "yes."

You can also look at it another way. If the Lion's average sale generates \$500 and each sale requires 25 calls, each sales call is worth \$20.

Dorothy can't close the sale. No matter how good you are at the other aspects of selling, you have to be able to close the sale to be deemed a success in the field. The Wizard tells Dorothy that she had the ability to close sales all along. But successful sales people have something that she doesn't have - persistence. You have to be willing to ask for the order repeatedly. The Wiz-

■ Continued on page 5

Editorial Staff
President & CEO:
Gerald W. Johnson
gwj@sbeinc.com

Managing Editor:
Valerie Voorhies
vvv@sbeinc.com

Production Manager:
Nabil Vo
nvo@sbeinc.com

Diversity Outreach Manager:
Rosalie Vivanco
rvivanco@sbeinc.com

Graphics Design:
Domingo Johnson
domingo@mac.com

Webmaster:
Umer Farooq
umer@octadyne.com

Writer:
Cheryl Hentz
cheryl.hentz@gmail.com

SBE Northeast Manager:
Leslie McMillan
lmcmillan@sbeinc.com

Contact Info:

Small Business Exchange, Inc.
795 Folsom Street, 1st Flr, Room 1124, San Francisco, CA 94107
Email: sbe@sbeinc.com • Website: www.sbeinc.com
Phone: (415) 778-6250, (800) 800-8534 • Fax: (415) 778-6255

CALIFORNIA CERTIFICATIONS

CDOT UCP DBE #5988 • CA DGS SBE #1789941

EDITORIAL POLICY—The Small Business Exchange is published weekly. Publication is extended by one day for weeks in which holiday occurs on a Monday.

Copyright © 2019 Small Business Exchange, Inc.

The Small Business Exchange is adjudicated as a newspaper of general circulation by the Superior Court of the City and County of San Francisco, State of California, under the date January 29, 1988.

Organized 1984.

NOTICE: SBE is not liable to any subscriber or any other user for any damages or any other costs incurred in connection with the utilization of, or any other reliance upon, any information contained in its newspapers. The information contained herein may be subject to typographical error in the transcribing and/or printing of its contents. Information contained in this publication is intended only as notification to its subscribers of available bidding and contracting opportunities. The SBE reserves all rights in connection with this publication and prohibits the duplication of the contents herein without the expressed written consent of the SBE. Subscription fees are nonrefundable.

ISSN 0892-5992



Access to Capital

Ready to Grow Your Business?

SBA Loans Explained – A 101 for Small Business Owners

If you have struggled to get financing in the past or are thinking of venturing into small business loan territory for the first time, you may be wondering what SBA's loan programs are all about.

By way of introduction to SBA's loan programs – what they are, who can benefit, and how to apply – here's a brief 101.

What is an SBA loan?

First, let's dispel a myth – SBA doesn't make direct loans to entrepreneurs to start or grow a business. Instead, it provides a guarantee to banks and lenders for the money they lend to small businesses owners. This guarantee protects the lenders interests by promising to pay a portion of the loan back if the business owner defaults on the loan. So when a business applies for an SBA loan, it is actually applying for a commercial

loan through a bank or authorized SBA lender, structured according to SBA requirements with an SBA guarantee.

Essentially, SBA loans alleviate the risk associated with lending money to business owners and entrepreneurs who may not qualify for traditional loans – thus opening up lending opportunities to thousands of entrepreneurs, start-ups, growing businesses, minorities and veterans. Read more about SBA's role in the process.

What types of loans are available?

There are several types of loans that business can take advantage of, each developed to suit the needs of your business. The 7(a) loan program, for example, can be used for a number of purposes including working capital, revolving funds, equipment purchases, refinance existing

debt and more. This short video provides the low-down on 7(a) and is worth a look.

SBA also offers export-assistance loans (which grew by 3.7 percent this year) as well as financing for seasonal working capital (CAPLine) or major fixed-assets such as equipment of real estate (CDC/504 loans).

In addition, SBA can help business owners in need of financing to help with disaster recovery. Disaster loans – available to homeowners, renters, businesses of all sizes and private, nonprofit organizations – can be used to repair or replace items that have been damaged or destroyed in a declared disaster including, real estate, personal property, machinery and equipment and inventory and business assets.

If you are looking for smaller loan amounts (under \$50,000), consider the Microloan program or the SBA Express program. A subset of the 7(a) loan program, SBA Express is designed for businesses with financing needs up to \$350,000. The proceeds can be used to finance a variety of business activities and no collateral is required for loans up to \$25,000.

It's also worth knowing that fees on all SBA loans are currently extremely favorable to veterans and are currently set at zero for loans under \$150,000.

Which loan is right for me?

Still not sure if there's a loan for your particular need? Check out this loans wizard from BusinessUSA.gov. In a few steps it will point you to the

■ Continued on page 7



California Sub-Bid Request Ad



Requests quotes from qualified and certified DBE Subcontractors and Suppliers for the following (but not limited to) work:

Landscaping, Irrigation, Tree Removals, Erosion Control, Asphalt Paving, Asphalt Dike, Concrete Sitework, Concrete Structures, Fencing, Rebar, Guard Rail, Striping & Signage, Electrical, Traffic Signals, Survey, Construction Area Signs, Retaining Walls, CIDH (Cast in Drilled Hole Concrete Piling), Concrete Pipe, RCP, Trucking, Street Sweeping

CITY OF SAN MARCOS

CREEK DISTRICT INFRASTRUCTURE PROJECT

San Marcos, San Diego Co., California
CIP CONBID 19-01

BID DATE June 6, 2019 @ 2:00 p.m.

Sub & Supplier Quotes Due by 12:00 Noon on June 5, 2019

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Matt Bahnsen

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, via Sukut's FTP site, or may be obtained from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist Qualified Subcontractors in obtaining bonds, insurance, and/or lines of credit. Please contact Sukut for assistance in responding to this solicitation. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Please note DBE participation on your quote including DBE name, address, DIR and CSLB numbers.

Subcontractors must note annual gross receipts (sales) on quotes as this info is required on bid forms.

Sukut Construction, LLC
An Equal Opportunity Employer

Tutor Perini/O & G Joint Venture (TPOG)



SEEKING DBE FIRMS

FOR SUBCONTRACTING OPPORTUNITIES ON THE WESTSIDE
PURPLE LINE EXTENSION SECTION 2 PROJECT

OWNER: LOS ANGELES COUNTY METROPOLITAN TRANSPORTATION AUTHORITY (LACMTA)



INTERESTED IN WORKING WITH TPOG?

TPOG issues Notice of Interest (NOI) Emails to all Tutor Perini/O & G Joint Venture registered vendors notifying them of upcoming 1st tier opportunities on the project. All CUCP certified DBEs vendors based in Southern California are already registered with TPOG. Please contact us if your firm is not receiving TPOG Notices of Interest by sending a note to:

Nareg@moderntimesinc.com

BONDING, LINES OF CREDIT, AND INSURANCE SUPPORT SERVICES:

TPOG is willing to assist DBE Subcontractors and suppliers in obtaining access to bonds, lines of credit and insurance. Please email Nareg Bostanian for your requests for assistance.

TPOG is soliciting in good faith all interested subcontractors as well as certified DBE firms. If you are interested in bidding or have any questions in relation to the scope, please email DBE Project Coordinator: Nareg Bostanian or visit the website below. <http://www.tpojv4purpleline.com/index.html>



California Sub-Bid Request Ads

ATKINSON CONSTRUCTION

Requests
Sub-bids from All Qualified & Certified DBE
Subcontractors/Suppliers for:

**The City of San Marcos
Invitation No. CIP CONBID 19-01
Note Addenda 1-3**

**Creek District Infrastructure Project
Bids Thursday, June 6, 2019**

Seeking Subs, Services & Supply for (but not limited to): Aggregate Base (Class 2), Architectural Treatment, Asphalt Paving, Bar Reinforcing Steel, Biofiltration Products (Aggregate Rock, Amended Soil), Bridge Deck Drainage System, CIDH Concrete Piling (Various sizes and Rock Socket), Clear and Grub / Mitigation Clearing and Grubbing, CML&C Steel Waterline, Concrete Barrier, Construction Survey, Construction Area Signs, Container Planting (One Gallon Natives), Demolition, Drainage Supply, Erosion Control, Fencing, Flatwork / Minor Concrete (Driveway, Side Walk, Curb Inlet), Headed Bar Reinforcement, Hot Mix Asphalt Paving, Irrigation System Installation, Landscaping, Levee Toe Drain, Masonry Block (Retaining Wall), Natural Boulders, Permanent Steel Casing (Various sizes), Prestressing Cast-in-Place Concrete, QA/QC, Reinforced Concrete Pipe (Various sizes and classes), Reinforced Concrete Pipe Rubber Gaskets and Joints (Various sizes and classes), Rock Slope Protection / Rock Slope Protection Fabric, Signal and Lighting, Sound Wall (Masonry Block), Stabilized Decomposed Granite, Steel Pedestrian Railing, Street Sweeping, Trucking, Water Fountain, Welded Steel Pipe, Wet and Dry Utility Supply.

REFER TO PROJECT SPECS FOR
COMPLETE BID ITEM LIST.

ENGINEER'S ESTIMATE is \$68,963,100

DBE PROJECT GOALS -

Bent Ave Bridge & Improvements 13% /
Via Vera Cruz Bridge & Improvements 15%
*****Lower Tier DBE participation
is greatly encouraged*****

Guy F. Atkinson
License # 1004388

18201 Von Karman Ave, 8th Floor,
Irvine, CA 92612

socal.estimating@atkn.com |

Phone: 949-382-7145 | Fax: 949-553-0252

Guy F. Atkinson is a union contractor and an Equal Opportunity Employer. Atkinson is signatory to the Carpenters, Cement Masons, Laborers and Operating Engineers Unions. 100% Performance & Payment Bonds from an approved surety company will be required for subcontractors with contract value greater than \$100,000. Atkinson will pay the cost of bonds up to 2.0%. We will assist in obtaining necessary equipment, supplies, materials or related services. We will split items of work (see project specs for full list of bid items) and provide assistance in obtaining bonding, lines of credit and insurance where needed. Prices must stay firm through subcontract and purchase order execution. Subcontractors will be expected to sign Atkinson's standard subcontract and to comply with our company's standard insurance requirements which include a waiver of subrogation. Please provide your contractor's license #, DBE cert # and DIR # with your quote. Atkinson requests that subs and vendors register and prequalify in our online system at <https://www.atknextranet.com> prior to bidding.

**TO DOWNLOAD PLANS, SPECS,
THE INFO HANDOUT, ANY ADDENDA, ETC
and VIEW Q&A:**

Please go to the City of San Marcos
PlanetBids site -

<https://www.planetbids.com/portal/portal.cfm?CompanyID=39481>

Or contact Atkinson TO VIEW AND DOWNLOAD
ALL BID DOCUMENTS

through our online service, BuildingConnected.

Please contact Atkinson with any questions or
for help with your bid.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: **VICTOR LE and SAID NAJAFI**
Website: www.desilvagates.com
An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**CALTRANS ROUTE 101 – STATE HIGHWAY
IN SONOMA COUNTY IN PETALUMA FROM
ROUTE 101/116 SEPARATION TO 0.4 MILE
NORTH OF CORONA ROAD OVERCROSSING
Contract No. 04-2640F4,
Federal Aid Project No. ACNH-Q101(353)N
Disadvantaged Business Enterprise Goal
Assigned is 11%**

**OWNER: STATE OF CALIFORNIA -
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816**

Revised Bid Date: JUNE 12, 2019 @ 2:00 P.M.

DGC and FCI are soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

DESILVA GATES:

CONTACT: VICTOR LE • vle@desilvagates.com

CLEARING & GRUBBING, COLD PLANE, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, CRACK TREATMENT, CRASH CUSHION, ELECTRICAL, TRAFFIC CONTROL SYSTEMS, EROSION CONTROL, FENCE, GUARDRAILING, HMA DIKE, BOX CULVERT, LANDSCAPING, LEAN CONCRETE BASE, LIME TREATMENT, MINOR CONCRETE, MINOR CONCRETE STRUCTURES, PREPAVING INERTIAL PROFILER, PREPAVING GRINDING, ROADSIDE SIGNS, SIGN STRUCTURES, STRIPING AND PAVEMENT MARKERS, SWPPP PREP, UNDERGROUND WORK, VEGETATION CONTROL, CONCRETE, TRUCKING, SWEEPING, WATER TRUCKS, EROSION CONTROL MATERIALS, IMPORTED BORROW MATERIAL, AGGREGATE SUBBASE MATERIAL, AGGREGATE BASE MATERIAL, HMA MATERIAL, RHMA MATERIAL AND TACK COAT MATERIAL.

**FCI: CONTACT: SAID JAJAFI
NORCALBIDS@flatironcorp.com**

BRIDGE DEMO, CIDH, JOINT SEAL, POST TENSIONING, REBAR, SHOTRETE, TIE BACKS/ANCHORS, BRIDGE CONCRETE BARRIER, PAINT/STAIN CONCRETE, CLEAN/TREAT/POLY CONCRETE OVERLAY, CONCRETE PUMPING, READY MIX SUPPLY, DEWATERING, SOUNDWALL (MASONRY), MISC METALS, BRIDGE BEARINGS, FORMLINER, TRAFFIC CONTROL & AGGREGATES.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:17pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is 17pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC-FCI JV is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC-FCI JV is an Equal Opportunity/Affirmative Action Employer.

Sub-Bids Requested from qualified DBE Subcontractors and Suppliers For:

MORENA PUMP STATION • K-19-1801-DBB-3

Owner: The City of San Diego

Location: San Diego, CA

Bid Date: June 6, 2019 @ 2:00 P.M.

J.F. Shea Construction, Inc.

667 Brea Canyon Road, Suite 30 • Walnut, CA 91789

Phone: (909) 595-4397, Fax: (909) 444-4268

Contact: Lori Olivas, lori.olivas@jfshea.com

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid.

We are particularly interested in bids from subcontractors/suppliers for the following work items:

Demolition, Geotextiles, Aggregate, Fencing, Landscape, Ready-Mix Concrete, Reinforcing Steel, Masonry, Structural Steel, Steel Decking, Miscellaneous Metals, FRP Fabrications, Insulation, Metal Roof Panels, Roofing, Sealants, Metal Doors/Frames/Hardware, Access Doors, Overhead Coiling Doors, Glazing, Painting & Coatings, Signage, HVAC, Equipment, Electrical and Instrumentation

Plans and Specifications: Contract Documents may be obtained free of charge by visiting the City's website: <https://www.sandiego.gov/purchasing/bids-contracts>. Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested DBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.

Shimmick Construction Company Inc.

8201 Edgewater Drive, Suite 202 • Oakland, CA 94621

Phone (510) 777-5000 • Fax (510) 777-5099

Subcontractor/Supplier Bids Requested For:

East Bay Municipal Utility District

Maloney Pumping Plant, Greenridge Pumping Plant, La Honda Rate Control Station,
and Sobrante Water Treatment Plant Improvements

Specification 2135

REVISED BID DATE: June 12, 2019 at 1:30 p.m.

Fax all quotes to 510-777-5099 or email to northwest.estimating@shimmick.com

Requesting certified Subcontractor and Supplier Quotes on: Clear & Grub, Concrete-Building, Coring, Demo, Dewatering, Drill-Bond, Earthwork, Electrical, Environmental, Erosion Control, Fence, Flatwork, Instrumentation, Landscape, Masonry, Mechanical, Paint-Stain, Paving, Rebar, Shoring, Signs, Survey, Trucking, Utility Work, Waterproof, Aggregate, Mechanical Equipment, Misc. Metal, Pipe-Steel, Precast-Utility, Pump, Ready Mix, Trench Shoring, Utility Pipe-Steel, Valves & Fittings.

Shimmick Construction welcomes bidders of all Race, Sex, and Ethnicity.

Project information, including plans, specifications, plan holders list, bid results, etc., can be found at <http://www.ebmud.com/current-construction-bids>.

You may also contact Natasha Inglis at ninglis@shimmick.com for access to the documents.

Subcontractors and Suppliers interested in this project may contact Jerry Blazek by email at jblazek@shimmick.com.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

Looking for Subcontractors, Vendors, and Suppliers?

Advertise your Sub-Bid Requests in the
Small Business Exchange.

With a monthly readership of 75,000,
SBE reaches a diverse audience, cutting
across ethnic and gender lines as well as
traditional industry segments.

Call 1-800-800-8534

or visit us at www.sbeinc.com





California Sub-Bid Request Ads

**O.C. Jones & Sons, Inc. and
MCM Construction, Inc.,
A Joint Venture**
1520 Fourth St., Berkeley, CA 94710
(510) 526-3424 • Fax (510) 526-0990

REQUEST FOR DBE
SUBCONTRACTORS AND SUPPLIERS FOR:
**HMA, CIP Bridges, Retaining & Sound Walls,
& Modify Electrical**
**Hwy 101/116 Separation, Petaluma -
Caltrans #04-2640F4**
BID DATE: May 29, 2019 @ 2:00 PM
**O. C. Jones & Sons, Inc. is soliciting
quotes for (including but not limited to):**

Trucking, Temporary and Permanent Erosion Control Measures, Lead Compliance Plan, Develop Water Supply, Construction Area Signs, Traffic Control System, Type III Barricade, Portable Delineator, SWPPP, Rain Event Action Plan, Storm Water Sampling, Analysis & Annual Report, Temp. Hydraulic Mulch, Temp. Check Dam, Temp. Drainage Inlet Protection, Temp. Silt Fence, Sweeping, Water Quality Sampling, Analysis & Monitoring Report, ADL Burial Location Report, Treated Wood Waste, Temp. High Visibility Fence, Clearing & Grubbing, Roadway Excavation (Type R-1 Aerially Deposited Lead), Structure Excavation, Structure Backfill, Pervious Backfill Material, Imported Borrow, Subgrade Enhancement Geotextile, Plant Establishment Work, Irrigation, Imported Biofiltration Soil, Hydroseed, Lime Stabilized Soil, Asphaltic Emulsion, Lean Concrete Base, Crack Treatment, Preparing Inertial Profiler, Preparing Grinding, Data Core, AC Dike, Tack Coat, Cold Plane AC, Mechanically Stabilized Embankment, Temp. Reinforced Earthwalls, CIDH Concrete Pile (Sign Foundation), Structural Concrete, Temp. G2 Inlet, Minor Concrete, Sign Structure, Rapid Setting Concrete, Underground, Abandon Culvert, Sand Backfill, Small-Rock Slope Protection, Concrete, Turf Reinforcement Mat, Rock Slope Protection, Misc. Iron & Steel, Rigid Fall Protection System, Sanitary Sewer Main, Water Main, Obliterate Surfacing, Fencing, Delineator, Guard Railing Delineator, Pavement Marker, Object Marker, Roadside Signs, Midwest Guardrail System, Vegetation Control (Minor Concrete), Chain Link Railing, Cable Railing, Transition Railing, Alternative In-Line Terminal System, Crash Cushion, Concrete Barrier, Striping & Marking, Electrical, Traffic Monitoring Station System, Landscaping, Cellular Concrete and Construction Materials.

Jean Sicard @ O.C. Jones
(510) 809-3411 • sicard@ocjones.com

**MCM Construction is soliciting quotes
(including but not limited to):**

Trucking, Health & Safety Plan, Structure Excavation and Backfill, CIDH, Prestress, Ready Mix, Drill & Bond Dowel, Temp. Active Treatment System, Aggregate Base, Joint Seals, Rebar, Masonry, Polyester Concrete Overlay, Misc. Metal, Sound Wall (Masonry Block), Access Gate (Sound Wall), Public Safety Plan, Shotcrete, Ground Anchor (Subhorizontal), Bridge Deck Drainage and Construction Materials.

Contact: Ron Burch @ MCM Construction
(916) 334-1221 ext. 211
rburch@mcmconstruction.com
Equal Opportunity Employers

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ/MCM for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ/MCM is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.



Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com
Fax: 707-439-7301

Requests quotes/bids from qualified Subcontractor, Service Providers, Consultants, and/or Suppliers seeking to participate in the East Bay Municipal Utility District, Maloney Pumping Plant, Greenridge Pumping Plant, La Honda Rate Control Station, and Sobrante Water Treatment Plant Improvements Project in El Sobrante, CA.

<http://www.dgs.ca.gov>
http://www.dot.ca.gov/hq/bep/find_certified.htm
<http://www.acgov.org/auditor/sleb>
<http://sf-hrc.org>
<http://www.portfoakland.com/srd>

Subcontractors and Suppliers
for the following project:

**Maloney Pumping Plant, Greenridge
Pumping Plant, La Honda Rate Control Station,
and Sobrante Water Treatment Plant
Improvements Project
Specification No. 2135**

**Owner: East Bay Municipal Utility District
Bid Date: May 29, 2019 @ 1:30 P.M.**

Disadvantaged Business Enterprises (DBEs)

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Disabled Veteran Business Enterprise (DVBE) and all other small/local business enterprises wanted for the following scopes, including, but not limited to:

Aggregates, AC Paving, Asbestos and Lead Abatement, Alarm Intrusion Systems, Concrete Supply, Concrete Reinforcement Supply & Install, Cast in Place Concrete, Concrete Forms, Precast Concrete, Clear & Grub, Demo, Dewatering, Electrical, Fence & Gates, Finishes, Grouting, Handling Equipment, HVAC, Instrumentation & Control Systems, Joint Sealants, Masonry, Metals, Openings, Painting & Coatings, Piping, Pipe & Valve Supply, Pumps, Pre-engineered Restroom, Shoring, Waterstops, Survey, Above-ground Tanks, Thermal & Moisture Protection, Trucking & Hauling, Sheet Metal, Structural Steel, Street Sweeping, Utility Poles, Welding and Water Truck.

Bonding, insurance, and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested DBE, MBE, SBE, DVBE and all other small/local business enterprise suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

**Subcontractor and Supplier Scopes are due
May 24, 2019 and Quotes
NO LATER THAN May 28, 2019 at 5 PM.**

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid.

Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company to be able to receive bidding information, Plans and Specifications.

Contract Equity Program applies.
Performance and Payment Bonds may be required for Subcontractors and Supply Bonds for Suppliers on this project.

An Equal Opportunity Employer

CA Lic. 433176
DIR #: 100001147



5225 Hellyer Avenue, Suite #220
San Jose, CA 95138
Phone (408) 574-1400 • Fax (408) 365-9548
Contact: David Kennedy
Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM
QUALIFIED SBE, SUBCONTRACTORS/
SUPPLIERS/TRUCKERS FOR:

**San Tomas Aquino Creek Erosion Repair
From USGS Gage Near Williams Road
to Virginia Avenue and Barron Creek
Concrete Repair at Bryant Street Project
Contract C0647 / Project No. 62084001
Task No. 5192 and 5204**

**Owner: Santa Clara Valley Water District
Engineers' Estimate: \$2,600,000.
BID DATE: May 29, 2019 @ 2:00 PM**

Items of work include but are not limited to: **Demolition, Control of Water, High Early Strength Fiber Reinforced Concrete, Spot Repair Concrete, Non-Shrink Grout, Sediment Excavation, Slurry Cement Backfill, Winterization, Remove Concrete, Structural Concrete, Concrete Blanket for Sewer Pipe, Repair Spalled Surface Areas, Cleaning & Video Inspection of Sewer Pipe, Concrete Saw Cutting and Trucking.**

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer

Battling Burnout and Depression

Continued from page 2

ard also reminds Dorothy that to get a "yes", you must ask the customer a question. You could say, "do you want to give it a try?" Or, "can I go ahead and write this one up for you?" Each of these questions gets the customer to give you a commitment to the sale. When you get a "no" you must go back and uncover the reasons why so you can deal with it. It often takes seven or more attempts before you will get a "yes."

Sales, like persuasion requires skill, practice and persistence. Even non-sales people need to be comfortable asking for what they want. Do not let the idea of "sales" prevent you from doing the best possible job you can.

SOURCE: www.smartwaystowork.com



Project Name: Pier 70 E2 Structural Concrete
Location: San Francisco, California
Bid Date: Wednesday, June 5, 2019 @2pm
Pre-Bid Meeting: May 16, 2019 @8am
Location: Nibbi Office, 1000 Brannan Street, Suite 102
Labor Requirements: This project is subject to a Project Stabilization Agreement (Labor Agreement) and Prevailing wage provisions.
Project Schedule: August 2019 – July 2021

Nibbi Brothers has been selected as the General Contractor for the Pier 70 Building E2 project in San Francisco, CA. We are in receipt of the 50%CD Set and are currently requesting bid proposals from subcontractors and suppliers including those certified with the San Francisco Contract Monitoring Department (CMD) as local business enterprises (LBE's) for Structural Concrete. Subcontractors received an email notification via BuildingConnected to activate and/or access your account online in order to download associated files and confirm your bidding status.

Please note that All Subcontractors will be required to comply with the following requirements by the Port of San Francisco:

- 17% Local Business Enterprise (LBE) goal.
- The Project is subject to MBE/WBE/VBE participation goals in accordance with the Developer's Diversity Program with a goal of 10% participation.
- 30% of total construction hours performed by SF residents.
 - Consistent with Local Hire Program.
 - Contractor agrees to work with the Office of Economic and Workforce Development (OEWD) and local partner Young Community Developers (YCD).
- 50% new hires for employment opportunities in the construction trades and any Entry-level Position.
 - Contractor agrees to work in Good Faith with the Office of Economic and Workforce Development (OEWD).
- Pier 70 desires to engage contracting teams that reflect the diversity of our City and include participation of both businesses and residents from the City's most disadvantaged communities including, but not limited to, the neighborhoods in the 94107, 94124, and 94134 zip codes.

Project Description: The project consists of new construction of Type III-A fully sprinkler construction for 5 stories of R-2 residential over 2 story Type IA above grade group R-2 residential, Group M Retail and A-2 Restaurant in San Francisco with a total of 244,502 gross square feet. Includes one floor of below grade parking for 105 automobiles, retail space at ground floor, and 7 Story residential building containing 275 dwelling units.

Bid Documents: In order to gain access to the following bid documents, please contact Kristin Medwick, Senior Precon & Estimating Coordinator via email, kristinm@nibbi.com. For specific questions regarding this project, please contact Kieran Daly, Nibbi Project Manager via email, kierandnibbi.com. Please make sure to copy Nathan and Edwin at Brookfield Properties, Nathan.Arnold@brookfieldpropertiesdevelopment.com, Edwin.Burk@brookfieldpropertiesdevelopment.com.

"All of the Tools in Our Tool Belt."

Continued from page 2

the new impact investing pool. According to foundation estimates, the targeted risk-adjusted return for the investment pool is between 7 and 8 percent.

Together with its donors, TSFF gave \$154 million to nonprofits last fiscal year to serve Alameda, Contra Costa, Marin, San Francisco and San Mateo Counties.

SOURCE: <http://greenlining.org/>

SMALL
BUSINESS
EXCHANGE



California Sub-Bid Request Ads



SYBLON REID
General Engineering Contractors
Providing Solutions to Difficult Projects

P.O. BOX 100 Folsom, CA 95763

Phone: (916) 351-0457 Fax: (916) 351-1674

Contact: John Pottenburgh • Email: johnp@srco.com or estimating@srco.com

Sub-Bids Requested From MBE, DBE, WBE Subcontractors & Suppliers for:

OWNER: COUNTY OF YUBA
2017 STORM DAMAGE REPAIR OF SLIPOUTS EASTSIDE
OF NEW BULLARDS BAR RESERVOIR PROJECT
FEDERAL AID (FEMA) PROJECT NO.: YUCAC02 LOP#2, YUCAC02 LOP#3, YUCAC04 LOP#31
YUCAC05 LOP#5, YUCAC09 LOP#19, YUCAC10 LOP#24, AND YUCAC12 LOP#32
CONTRACT NO. 260/2018
LOCATION: YUBA COUNTY, EAST SIDE OF NEW BULLARDS BAR RESERVOIR
BID DATE: June 4, 2019 AT 2:00 PM

Trades Solicited: Barrier Rail, Paving, Aggregate Supply, H-Pile Supply, Erosion Control, Traffic Control, SWPPP, Trucking, Survey, Rebar, CIDH Drilling, Ready Mix Supply

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions

Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans or specifications for the work will be made available. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered.

Request for Quotes from Certified DBE/MBE/WBE/SBE Subcontractors and Suppliers

Project: North City Pure Water Facility, Bid No. K-19-1810-DBB-3

Owner: The City of San Diego

Bid Date: May 31, 2019 at 2:00 p.m.

Clean Water State Revolving Fund Project

SWRCB DBE Forms are REQUIRED from Subcontractors

DBE Participation Encouraged

Quotes requested for Divisions 3, 5, 6, 7, 8, 9, 10, 11, 12, 14, 21, 22, 23, 26, 27, 28, 31, 32, 33, 35, 40, 41, 42, 43, 44 and 46 for the following, but not limited to, scopes of work: Concrete Supply, Reinforcing Steel, Grouting, Precast Concrete, Concrete Finishing, Structural Steel, Welding, Steel Decking, Metal Fabrications, Railings, Metal Gratings, Metal Stairs, Sheathing, Finish Carpentry, Cabinets, Paneling, GFR Plastic, Dampproofing, Waterproofing, Insulation, Wall Panels, Roofing, Sheet Metal Flashing, Firestopping, Joint Sealants, Doors and Frames, Overhead Coiling Doors, Entrances and Storefronts, Skylights, Glass Canopy, Glazing, Mirrors, Louvers, Gypsum Board, Tiling, Acoustical Ceilings, Flooring, Painting and Coating, Signage, Fire Protection, Metal Lockers, Metal Shelving and Work Benches, Bird Deterrents, Furnishings, Conveying Equipment, Fire Suppression System, Fire Alarm system, Plumbing, Pipe Supply, HVAC, Electrical, Instrumentation and Controls, Security System, Aggregate Supply, Dewatering, Drilled Concrete Piers, Landscaping and Irrigation, Asphalt Paving, Decomposed Granite, Pavers, Minor Concrete, Striping, Fencing and Gates, Storm Drain Structures, Fabricated Slide Gates, Cranes and Hoists, Water and Wastewater Equipment, Process Equipment, Bioclean Modules, Stormwater Storage Vaults, Terrazzo, Laboratory Equipment.

PLEASE SUBMIT QUOTES BY EMAIL TO socalbids@flatironcorp.com OR BY FAX TO (760) 471-4860.

Plans and specifications are available to download, at no cost, from the City of San Diego's PlanetBids website at the following link: <https://www.planetbids.com/portal/portal.cfm?companyID=17950&access> (registration required). The Bid Documents are also available, at no cost, from Flatiron in electronic format or can be viewed at our offices in San Marcos or Chino Hills. Please call to request access or to make an appointment to view the documents at one of our offices.

This is an American Iron and Steel project. Quotations must be valid for same duration as specified by Owner for contract award. Assistance in obtaining bonding, lines of credit, insurance, equipment, supplies and materials is available upon request. Flatiron West, Inc. analyzes and considers each DBE quote, including those that are broken down into economically feasible units to facilitate bidding.

Subcontractors are required to possess and maintain a current contractor's license and must also be registered with the Department of Industrial Relations (DIR) as required by Public Contract Code Section 1725.5. Subcontractors will be required to execute Flatiron's Standard Subcontract Terms and Conditions and meet insurance requirements. A copy of our Standard Subcontract Terms and Conditions is available in electronic format upon request.

Notwithstanding any contrary language in a bid to Flatiron West, Inc. ("Flatiron") or any prior course of dealing between Flatiron and a bidder, and unless waived in writing by Flatiron, Flatiron reserves the right to require each bidder to provide payment and performance bonds assuring bidder's obligations to Flatiron in the amount of 100 percent of the bid to Flatiron. Flatiron will reimburse the bond premium at actual cost not to exceed 3%.

Non-DBE Subs/Suppliers: Indicate lower tier DBE participation offered on your quotation as it will be evaluated with your price.

Flatiron West, Inc.

1770 La Costa Meadows Drive, San Marcos, CA 92078

Phone (760) 916-9100 / FAX (760) 471-4860

Email: socalbids@flatironcorp.com

Point of Contact: Jannette Carter, Estimating Administrator

REQUEST FOR PROPOSALS FROM CERTIFIED DBE/MBE/WBE/SBE/SBRA/LSAF/HUBzone
SUBS AND SUPPLIERS FOR:

**Maloney Pumping Plant, Greenridge Pumping Plant, La Honda Rate Control Station,
and Sobrante Water Treatment Plant Improvements • Specification 2135**

East Bay Municipal Utility District

Engineers Estimate: \$35,000,000

REVISED BID DATE: June 12, 2019 at 1:30 PM

We are soliciting proposals for the following Divisions and items of work:

For Divisions 03, 05, 08, 10, 11 & 15, including, but not limited to: Clear & Grub, AC Paving, Painting, Underground Utilities, Fencing, Metal Railing, Electrical, Minor Concrete, Welding, Aggregates, Ready Mix, Welded Steel Pipe, Underground Pipe Products, Misc. Iron & Steel, Misc. Metals, Trucking, SWPPP Plan, SWPPP Materials, Underground Precast, Dewatering, Mechanical Equipment, and Asbestos Monitoring.

Non-DBE Subs/Suppliers: You will be expected to carry a proportionate percentage of 2nd-tier DBE participation with your quote. 2nd-tier DBE participation will be evaluated with your price.

100% performance/payment bonds will be required for the full amount of the subcontract price. Please contact Flatiron for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide subcontractor/supplier scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operating Engineers, Laborers, Ironworkers, Cement Masons, Carpenters and Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. Flatiron intends to work cooperatively with subcontractors and suppliers for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. Flatiron West will reimburse for bond premium up to 2%. **Firms must possess & provide current contractor's license number & DIR Registration number on the quote.** Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact Flatiron for any assistance required by your firm. Subcontractors/Suppliers will be required to execute our standard agreements and agree to the standard general terms & conditions. Copies are available for review on our Box.com ftp site upon email request.

Project documents may also be viewed in our office by appointment only, or downloaded for FREE from our Box ftp site. Please send an email request to NORCALBIDS@flatironcorp.com for appointment or to view/access plans and specs in our office or on our Box ftp site for FREE. Please fax scopes/quotes to our BID FAX at 707-746-1603 or email ALL Scopes/Quotes to NORCALBIDS@FlatironCorp.com.

Flatiron West, Inc.

2100 Goodyear Rd Benicia, CA 94510

Phone 707-742-6000 Bid Fax 707-746-1603

Quotes can be emailed to: NorCalBids@flatironcorp.com

An Equal Opportunity Employer

Contractor License 772589



Requests quotes from qualified and certified DVBE and DBE
Subcontractors/Suppliers/Vendors for the following (but not limited to) work:

Subcontractors

**Quality Control (CQCP), Erosion Control, SWPPP, Street Light Removal, Fence & Gates,
Asphalt Paving, Striping, Hydroseeding, Clearing & Grubbing, Rebar**

Suppliers/Vendors

**Concrete, Aggregates, Reinforced Concrete Pipe (RCP),
Corrugated Metal Pipe Riser (CMP)**

COUNTY OF SAN DIEGO

**CAJON AIR CENTER – RUNWAY OBJECT FREE AREA AND
RUNWAY SAFETY AREA DRAINAGE IMPROVEMENT Bid No. 9568**

El Cajon, San Diego County, CA

BID DATE June 13, 2019 @ 2:00 p.m.

All Quotes Due Prior

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Rick Welshiemer

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, via Sukut's FTP site, or may be obtained from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist Qualified Subcontractors in obtaining bonds, insurance, and/or lines of credit. Please contact Sukut for assistance in responding to this solicitation. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Please include DVBE/DBE participation on your quote including DVBE/DBE name, address, DVBE/DBE Certification No., DIR No., and CSLB No.

Sukut Construction, LLC
An Equal Opportunity Employer

Public Legal Notices

OFFICE OF COMMUNITY INVESTMENT AND INFRASTRUCTURE (OCII)

REQUEST FOR PROPOSALS - PARKS MAINTENANCE AND PROPERTY MANAGEMENT

The Office of Community Investment and Infrastructure has released a Request for Proposals for landscape maintenance, janitorial and property management services for public parks and streetscapes at Phase 1 of the Hunters Point Shipyard and the Shipyard Site Office building at 451 Galvez Avenue. Local small businesses and teams including local small businesses are highly encouraged to submit proposals. A mandatory pre-submission meeting will be held on Wednesday, June 12th at 10 a.m. at the Shipyard Site Office building at 451 Galvez Avenue, San Francisco, CA 94124. The Request for Proposals can be downloaded at sfocii.org/rfp

SBA Loans Explained

Continued from page 3

right kind of financing.

Is my business eligible for a loan?

While each loan has its own specific qualification criteria (here's the deal on 7(a) eligibility), talk to your bank or lender about your needs and business profile. Another resource is your local SBA District Office.

Take note, in addition to meeting SBA requirements, lenders will also take into consideration credit factors such as your business cash flow, equity investment, collateral, etc.

How do I apply for an SBA loan?

While each SBA loan program has its own eligibility criteria and application process (which you'll work through with your lender), there is some advance preparation that you'll need to undertake. From personal and business financial statements to old tax returns, this loan application checklist details what you'll need to prepare in advance of your loan application. This online course also explains how to prepare a loan package.

More information

For a complete overview of SBA's loans programs, visit the Small Business Loans Guide on SBA.gov.

SOURCE: www.sba.gov

U.S. Ports

Continued from page 1

cepts under consideration. Officials say they will use the report, or study, to plan regeneration efforts that are required because of Hurricane Michael. Officials will also use the report to seek federal and state disaster funding assistance while also hoping to attract private-sector investors for the project. The estimated cost of the planned projects totals about \$58 million.

Ports in the U.S. are definitely fertile ground for contractors of all types. Almost every port project will involve opportunities for companies that offer construction, engineering, security, technology, environmental and professional services.

SOURCE: <https://www.constructconnect.com/blog/u-s-ports-will-launch-many-large-projects-2019/>

Request for Proposal

On-Call Construction Scheduling Services



Topic: On-Call Construction Scheduling Services

Who: The Santa Clara Valley Water District (Valley Water) is the water resource management agency meeting watershed stewardship needs of Santa Clara County and providing wholesale water reliability to its 2 million residents.

What: Valley Water is soliciting proposals from consultants to perform on-call services for general and specialized engineering services outlined below relating to flood protection, water utility capital, and facilities improvement construction projects.

- Provide an independent review and assessment of projects' construction baseline and progress schedules, recovery schedules and contractor submittals.
- Assist the Valley Water in analyzing responsibility for construction schedule delays in the project.
- Provide an independent review and assessment of claims and disputes submitted by Valley Water contractors regarding any construction activity on the project.

Please submit your proposals electronically to Valley Water's Contract Administration System (CAS) by the date and time specified in the RFP Schedule. Prior to submitting proposals, all firms must be registered in CAS. This can be achieved by going to the web address noted above and following the instructions to create an account. When in the creation process, select the expertise code "CM10" Construction Management and add contact information as necessary. The full Request for Proposal (RFP) can be viewed at <http://cas.valleywater.org>.

Contact: If you need assistance with creating a CAS account, please call (408) 630-2992, or e-mail questions to ContractAdministration@valleywater.org.

In addition to submitting proposals electronically through Valley Water's web portal, hard copies of the proposal must be received by the proposal due date and time specified in the RFP Schedule. Please refer to the RFP for detailed hardcopy delivery instructions.

General questions regarding this solicitation will be accepted by email to **Hortencia Gonzalez-Palencia** at HGonzalez@valleywater.org. Questions must be submitted no later than the date specified in the RFP Schedule.

05/2019 BA



California Sub-Bid Request Ad

VORTEX MARINE CONSTRUCTION, INC.

is requesting proposals from subcontractors, suppliers, manufacturers and truckers for NEW DOCK AT RALEY'S LANDING PROJECT. This project is subject to the requirements of Title 49 CFR 26 which encourages the use of DBE/ UDBE.

Project: NEW DOCK AT RALEY'S LANDING PROJECT • Project No.: 62126

Owner: City of West Sacramento – Public Works Department

1110 West Capitol Avenue, 1st Floor, West Sacramento, CA 95691

Bid Due Date: June 5, 2019 2:00 PM

For the following work but not limited to:

Mobilization/Demobilization, Storm Water Pollution Control, Demolition, Clearing Vegetation, Pile Repairs – Weld cover plates, Extend top of Existing Piles/add gusset plate, Furnish/Install 18" diameter Steel Pipe Piles (waterside), Furnish/Install 12" diameter Steel Pipe Piles (landside), Gusset plates at tops of new piles, Concrete Docks 383.42' long x 8' wide, Berthing Dock (steel 24' x 58' x 5'-6" deep float), Berthing Dock Platform (Ramps and Landings), Dock Fenders, Mooring Cleats, Berthing to Floating Dock Connection, Aluminum Gangway 1 (80' long x 5' wide, with floatation pods), Aluminum Gangway 2 (81' long x 5' side, pivoting with floatation pod), Gangway Platform, Security Gangway, 5'-6" wide, LED Pole Mounted Lights (Walkway and Floating Dock), 15' Poles (Walkway and Floating Dock), LED Wall/Step Lights, LED Navigation Lights, Raceways and Boxes, Conductors and Terminations, Combination Meter/Service Pedestal, PG&E Service Connection, Access Ramps (steel beams, concrete decking, railing), Drilled 8" diameter pipe piles (levee installation), Dock access landing – concrete footing, HDPE pipe booms (24" diameter x 40' long), HDPE 24" diameter counterbalance units and pile guides, Furnish/Install 20" diameter Steel Pipe Piles

Bid documents for the project are available for review at our office in Antioch, CA or download free of charge through the Virtual Project Manager services of CIPLIST.com. Plans and specifications are available for download at <http://www.ciplist.com/usa/>

Vortex will provide assistance in obtaining necessary bonds, insurance, supplies or other related services for this project.

For questions or assistance required on this project, please call Edwin at 510-261-2400 or email at eenriquez@vortex?sfb.com

VORTEX MARINE CONSTRUCTION, INC.

1 Maritime Way, Antioch, CA 94555 • Contact: Edwin Enriquez • Phone: 510-261-2400

Fax: 510-261-2444

Email: eenriquez@vortex?sfb.com

Tips to Resolve Job-Site Problems

[Article was originally posted on www.acuity.com]

By John Lack,

Regardless of how much you prepare, job-site challenges can still appear at any time. There are many potential causes for problems on a construction site, including weather, unforeseen site conditions, union issues, poor communication, scheduling delays, errors in construction plans, documentation management, unreliable subcontractors, incorrect custom orders, improper contracts, builder mistakes, unexpected costs, and much more. The impact and severity of a problem can vary a great deal depending on the situation as well as the resolution.

I recall several years ago constructing a single-story commercial building out of town. This was long before plans were on PDFs—back when you had to take your vellum to get plans copied and mailed the old-fashioned way. (I don't feel that old!)

The S-1 foundation sheet in the plans measured one foot larger on the outside of the foundation than the S-2 structural steel sheet. This was not caught until bar joists were delivered from out of state and we started setting them. Once we realized seven of the bar joists were too short, I immediately contacted those who needed to be involved or aware of the situation. The owner, architect, engineer, joist supplier, and steel erector all gathered to discuss the issue and how we could stay on schedule.

The structural engineer designed one end of the bar joists to be extended one foot. We put a material list together, had a local steel fabricator make the needed parts, and the steel erector fabricated the joists on site, with no lost time on the overall schedule. When all was said and done, it was agreed upon by all parties that the bar joist supplier would pay for the fabricated materials, and the general contractor and steel erector would split the cost of the labor to modify the joists. We all continued to work together for many years after that.

Again, every situation is different, and contracts often dictate how problems will be handled as well as who will incur the cost. The important part of this story is to get all the key parties together to lay out options for the best resolution.

When I could foresee a potential problem with another contractor, I would always go back to three basic principles:

1. Read the contract. Contractors contract. They need to know what is in the contract.
2. Try to resolve the problem early. Problems in construction do not go away.
3. Gather all your communication on the situation, such as emails, texts, correspondence, and documentation, and build a timeline. Then, go back and fill in the gaps as much as possible. If you must seek legal counsel, the timeline will help your attorney evaluate the situation more accurately and efficiently.

This article was written by Acuity Insurance's Construction Specialist, John Lack. For more construction business tips visit: acuity.com/contractor-focus.

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0386513-00

Fictitious Business Name(s):
**ASPIRE Health Care & Nursing Educators
Private Training Institute**
Address
511 Head Street, San Francisco, CA 94132
Full Name of Registrant #1
Jennifer Shia
Address of Registrant # 1
511 Head Street, San Francisco, CA 94132

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11/10/2018**

Signed: **Jennifer Shia**

This statement was filed with the County Clerk of San Francisco County on **05/13/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Melvin Galvez
Deputy County Clerk
05/13/2019**

05/23/19 + 05/30/19 + 06/06/19 + 06/13/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0386502-00

Fictitious Business Name(s):
Fit Girls SF
Address
1814 Divisadero Street, San Francisco, CA 94115
Full Name of Registrant #1
Alexis Fernandez
Address of Registrant # 1
1814 Divisadero Street, San Francisco, CA 94115

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **NOT APPLICABLE**

Signed: **Alexis Fernandez**

This statement was filed with the County Clerk of San Francisco County on **05/13/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi
Deputy County Clerk
05/13/2019**

05/16/19 + 05/23/19 + 05/30/19 + 06/06/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0386530-00

Fictitious Business Name(s):
Golden Gate Farmers Market
Address
5843 Geary Blvd., San Francisco, CA 94121
Full Name of Registrant #1
Heriberto Ponce Martinez
Address of Registrant # 1
3931 Geary Blvd., San Francisco, CA 94115

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **NOT APPLICABLE**

Signed: **Heriberto Ponce Martinez**

This statement was filed with the County Clerk of San Francisco County on **05/14/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Melvin Galvez
Deputy County Clerk
05/14/2019**

05/16/19 + 05/23/19 + 05/30/19 + 06/06/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0386398-00

Fictitious Business Name(s):
Awesome Tree Works
Address
435 Euclid Avenue, San Francisco, CA 94118
Full Name of Registrant #1
Matthew Urias
Address of Registrant # 1
435 Euclid Avenue, San Francisco, CA 94118

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **05/03/2019**

Signed: **Matthew Urias**

This statement was filed with the County Clerk of San Francisco County on **05/03/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon
Deputy County Clerk
05/03/2019**

05/23/19 + 05/30/19 + 06/06/19 + 06/13/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0386604-00

Fictitious Business Name(s):
F-Q Accessories
Address
2718 Taylor Street, San Francisco, CA 94133
Full Name of Registrant #1
Khawja Qais Sediqi LLC (CA)
Address of Registrant # 1
2718 Taylor Street, San Francisco, CA 94133

This business is conducted by **A Limited Liability Company**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Khawja F. Sediqi**

This statement was filed with the County Clerk of San Francisco County on **05/20/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi
Deputy County Clerk
05/20/2019**

05/23/19 + 05/30/19 + 06/06/19 + 06/13/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0386509-00

Fictitious Business Name(s):
SimplexTea
Address
12 10th Street, San Francisco, CA 94103
Full Name of Registrant #1
The Tea Box (CA)
Address of Registrant # 1
90 Summit Way, San Francisco, CA 94132

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **5/13/2019**

Signed: **Kiattikhun Ratanatharathorn**

This statement was filed with the County Clerk of San Francisco County on **05/13/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Melvin Galvez
Deputy County Clerk
05/13/2019**

05/16/19 + 05/23/19 + 05/30/19 + 06/06/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0386648-00

Fictitious Business Name(s):
Yes U Can Dance
Address
1647 Taraval Street, San Francisco, CA 94116
Full Name of Registrant #1
Martina Wong
Address of Registrant # 1
11 Forest View Drive, San Francisco, CA 94132

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **5/1/2019**

Signed: **Martina Wong**

This statement was filed with the County Clerk of San Francisco County on **05/22/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Melvin Galvez
Deputy County Clerk
05/22/2019**

05/23/19 + 05/30/19 + 06/06/19 + 06/13/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0386644-00

Fictitious Business Name(s):
Studio Banaa
Address
165 11th Street, San Francisco, CA 94103
Full Name of Registrant #1
Bunton Mousavi Architecture, Inc. (CA)
Address of Registrant # 1
207 Gough Street #46, San Francisco, CA 94102

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/11/2017**

Signed: **Dane Bunton**

This statement was filed with the County Clerk of San Francisco County on **05/22/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Mariedyne L. Argente
Deputy County Clerk
05/22/2019**

05/23/19 + 05/30/19 + 06/06/19 + 06/13/19

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0385797-00

Fictitious Business Name(s):
Chic Nail Salon
Address
1772 1/2 Union Street, San Francisco, CA 94123
Full Name of Registrant #1
Kim-Cuc Tran
Address of Registrant # 1
38 Belhaven Ct., Daly City, CA 94015

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **03/26/2019**

Signed: **Kim-Cuc Tran**

This statement was filed with the County Clerk of San Francisco County on **03/22/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Giselle Romo
Deputy County Clerk
03/26/2019**

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0385560-00

Fictitious Business Name(s):
Firefly Analytics
Address
1460 B Noe Street, San Francisco, CA 94131
Full Name of Registrant #1
Guillaume Guy
Address of Registrant # 1
1460 B Noe Street, San Francisco, CA 94131

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/11/2019**

Signed: **Guillaume Guy**

This statement was filed with the County Clerk of San Francisco County on **3/12/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim
Deputy County Clerk
03/12/2019**

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0385426-00

Fictitious Business Name(s):
Mozaic Artistry
Address
1642 Geneva Avenue, San Francisco, CA 94134
Full Name of Registrant #1
Tiffany Anne Subido
Address of Registrant # 1
1642 Geneva Avenue, San Francisco, CA 94134

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02/28/2019**

Signed: **Tiffany Anne Subido**

This statement was filed with the County Clerk of San Francisco County on **02/28/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Mariedyne L. Argente
Deputy County Clerk
02/28/2019**

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0385523-00

Fictitious Business Name(s):
Renodo
Address
667 O'Farrell St, #14 San Francisco, CA 94109
Full Name of Registrant #1
Brendon Coates
Address of Registrant # 1
667 O'Farrell St, #14 San Francisco, CA 94109

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **NOT APPLICABLE**

Signed: **Brendon Coates**

This statement was filed with the County Clerk of San Francisco County on **03/08/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi
Deputy County Clerk
03/08/2019**



Public Legal Notices

OAKLAND UNIFIED SCHOOL DISTRICT

NOTICE TO BIDDERS

1. Notice is hereby given that the governing board ("Board") of the Oakland Unified School District ("District") will receive sealed bids for the following project, Bid No. 19111, ("Project" or "Contract"):

**Martin Luther King Jr. Elementary School –
Plumbing & Cleaning Project
960 10th Street, Oakland, CA 94607**

2. The Project consists of:

Scope of work includes repairs to sewer mainline is broken in several areas causing backup to main buildings; excavate to sewer main line from connections at main building throughout several areas on school yard and up to manhole; replace approximately 875ft of 6" sewer main from main school building, to City Street; backfill and compact all trenches, replace all concrete and asphalt affected by pip replacement; remove all construction related debris from job site to discard.

3. **Engineer's Estimate: \$234,960**

4. Project Manager for this project is **Kenny Watts**, he can be reached at **(510) 277-6759**.

5. To bid on this Project, the Bidder is required to possess one or more of the following State of California contractor's license(s):

**A-General Engineering,
C42 Sanitation System Contractor**

The Bidder's license(s) must remain active and in good standing throughout the term of the Contract.

6. To bid on this Project, the Bidder is required to be registered as a public works contractor with the Department of Industrial Relations pursuant to the Labor Code. The Bidder's registration must remain active throughout the term of the Contract.

7. Contract Documents will be available on or after **Friday, May 24, 2019**, for review at **East Bay Blue Print, located at 1745 14th Avenue, Oakland, CA 94606**. All requests should be addressed Attention: Sandy Petty. Plans can be ordered by:

Ph: 510-261-2990 Fax: 510-261-6077
Email: ebbp@eastbayblueprint.com,
Attn: Sandy. Online using the Plan Command System at www.eastbayblueprint.com or plans can be delivered to a place of business, at requester's own expense. Payment for plan sets must be made with East Bay Blue Print and are **NON-REFUNDABLE**

In addition, Contract Documents are available for bidders' review at the following builders' exchanges:

Builder's Exchange of Alameda County
McGraw Hill Construction Data
San Francisco Builder's Exchange
Reed Construction Market Data
Contra Costa Builder's Exchange
Marin Builder's Exchange

8. Sealed bids will be received until **2:30 p.m., on Thursday, June 6, 2019**, at the District Office, located at **955 High Street, Front Desk, Oakland, California**, at or after which time the bids will be opened and publicly read aloud. Any bid that is submitted after this time shall be nonresponsive and returned to the bidder. Any claim by a bidder of error in its bid must be made in compliance with section 5100 et seq. of the Public Contract Code.

9. Pursuant to Public Contract Code section 20111.5, and the District's Prequalification for Prospective Certified Local/Small Local Resident bidders, only prequalified bidders will be eligible to submit a bid for this Project. Any bid submitted by a bidder who is not prequalified shall be non-responsive and returned unopened to the bidder.

10. All bids shall be on the form provided by the District. Each bid must conform and be responsive to all pertinent Contract Documents, including, but not limited to, the Instructions to Bidders.

11. A bid bond by an admitted surety insurer on the form provided by the District, cash, or a cashier's check or a certified check, drawn to the order of the Oakland Unified School District, in the amount of ten percent (10%) of the total bid price, shall accompany the Bid Form and Proposal, as a guarantee that the Bidder will, within seven (7) calendar days after the date of the Notice of Award, enter into a contract with the District for the performance of the services as stipulated in the bid.

12. A **mandatory**/voluntary pre-bid conference and site visit will be held on **Thursday, May 30, 2019 at 10:00 a.m. at Front Entrance of Martin Luther King Jr.** All participants are required to sign in at the front Entrance of the Building. The site visit is expected to take approximately [1] hour. Failure to attend or tardiness will render bid ineligible.

13. The successful Bidder shall be required to furnish a 100% Performance Bond and a 100% Payment Bond if it is awarded the Contract for the Work.

14. The successful Bidder may substitute securities for any monies withheld by the District to ensure performance under the Contract, in accordance with the provisions of section 22300 of the Public Contract Code.

15. The successful bidder will be required to certify that it either meets the Disabled Veteran Business Enterprise ("DVBE") goal of three percent (3%) participation or made a good faith effort to solicit DVBE participation in this Contract if it is awarded the Contract for the Work.

16. The Contractor and all Subcontractors under the Contractor shall pay all workers on all Work performed pursuant to this Contract not less than the general prevailing rate of per diem wages and the general prevailing rate for holiday and overtime work as determined by the Director of the Department of Industrial Relations, State of California, for the type of work performed and the locality in which the work is to be performed within the boundaries of the District, pursuant to section 1770 et seq. of the California Labor Code. Prevailing wage rates are also available from the District or on the Internet at: <http://www.dir.ca.gov>.

17. This Project is subject to labor compliance monitoring and enforcement by the Department of Industrial Relations pursuant to Labor Code section 1771.4 and subject to the requirements of Title 8 of the California Code of Regulations. The Contractor and all Subcontractors under the Contractor shall furnish electronic certified payroll records directly to the Labor Commissioner weekly and within ten (10) days of any request by the District or the Labor Commissioner. The successful Bidder shall comply with all requirements of Division 2, Part 7, Chapter 1, Articles 1-5 of the Labor Code.

18. The District has entered into a Project Labor Agreement that is applicable to this Project. For questions or assistance concerning the Project Labor Agreement, **contact Maribel Alejandre, (510) 835-7603 X 21, Davillier-Sloan, Inc. 1630 12th Street, Oakland, California, 94607.**

19. The District shall award the Contract, if it awards it at all, to the lowest responsive responsible bidder based on:

A. The base bid amount only.

20. The Board reserves the right to reject any and all bids and/or waive any irregularity in any bid received. If the District awards the Contract, the security of unsuccessful bidder(s) shall be returned within sixty (60) days from the time the award is made. Unless otherwise required by law, no bidder may withdraw its bid for ninety (90) days after the date of the bid opening.



California Sub-Bid Request Ads

Plant Construction Company, L.P.

is requesting bids from LBE subcontractors for the following project:

Pier 70 Building 12

Owner: The Port of San Francisco,
developed by Brookfield Properties
Bid Date: Concrete and Elevators 6/5/2019 @ 6pm
Bid Date: Demolition and Abatement 6/12/19 @ 6pm

Seeking LBE subcontractors for (but not limited to) the following trades:

Division 2 – Demolition and Hazardous Materials Remediation

Division 3 – Concrete and Excavation

Division 14 – Elevators

The documents can be viewed and/or downloaded using the following link:
<https://plantconstructioncompany.box.com/s/vwi2pekublfkxap9dhgw60rtklid9>

The documents are also available in our plan room at 300 Newhall Street San Francisco, CA 94124 between the hours of 7:30am and 5pm.

The documents accessible using the link above are preliminary and should not be considered comprehensive. The official bid package is published on Building Connected, where Plant shares updates on a weekly basis.

Bids must be submitted via Building Connected.

Any bids that are received via email will not be considered.

To be added to BuildingConnected for this and other project opportunities, subcontractors should contact Plant Construction Company, L.P.'s Workforce Development Liaison:

Yvonne Kyrimis at (415) 550-5960 email at SFLBE@plantco.com

Plant Construction Company, L.P. is an equal opportunity employer.



Manson Construction Co.
1401 Marina Way South Ste. 330
Richmond, CA 94804
TEL: 510-232-6319 • FAX: 510-232-4528

REQUEST FOR QUALIFIED AND CERTIFIED SBE SUBCONTRACTORS AND SUPPLIERS FOR:

SAN FRANCISCO BAY AREA RAPID TRANSIT

CONTRACT NO. 09DJ-160 TBT CP ANODE SLED AND CABLE REPLACEMENT PROJECT
PROJECT BID DATE: JUNE 25, 2019 AT 2 P.M.

Quotes are requested for various items of work including but not limited to:
Aggregate, Diving, Engineering (Naval Architect), Electrical, Fuel Systems – Diesel, Inspection, Landfill, Towing, Trucking, Underwater Surveyor.

Project Description: *The Work, in general, consists of providing all labor, materials, hardware, tools, barges, Global Positioning System (GPS) navigation, diving and underwater safety systems and other equipment necessary to replace existing anode cable through the TransBay Tube (TBT) and anode sleds located underwater in the San Francisco Bay with District-Furnished Material (DFM) and Contractor-Furnished Materials (CFM). The Contractor shall replace existing equipment to provide functional Cathodic Protection (CP) system for BART's TBT in the San Francisco Bay, as indicated.*

Manson construction is willing to break out items of work into economically feasible units to encourage SBE participation. 100 % payment and performance bonds are required but can be waived with prior approval for special cases. Manson will pay bond premium up to 1.5%.

This Contract has a labor agreement wherein Manson is signatory to Piledrivers and Operators, and is subject to the "Buy America" requirements of 49 USC 5323(j), and applicable regulations in 49 CFR Part 661. Current insurance and workers compensation coverage including USL&H and waiver of subrogation is required.

All subcontractors, suppliers, consultants and other third parties interested in this high security project MUST submit a request for a Third Party Non-Disclosure Agreement (Third Party NDA) in order to be eligible to review the drawings and specifications. The Third Party NDA may be obtained by downloading from BART's website (link shown below- the NDA form is attached under Contract 09DJ-160 (<https://www.bart.gov/about/business/procurement/contractsout>)). Note, BART anticipates that within 14 Days after receipt of the NDA, 3rd parties will be notified about the results of their clearance. Companies need to follow the instructions on the Third Party NDA and submit to BART's District Secretary's Office (mailing address is shown on the NDA). PLEASE DO NOT SEND THE FORM TO MANSON CONSTRUCTION CO.

The following must be submitted with Quote by COB 6/23/19: Firms must possess & provide current contractor's license # & DIR registration # on the quote. SBE means a small business concern certified as an SBE by the District or DBE certified under the CUCP. Further, the firm shall meet the SBA size standard for the specific NAICS code they are certified for. Provide the SBE/DBE #. Quotes must be valid for 120 days.

For scope clarifications, to view plans and specifications, or to submit quotes contact Chris Schaeffer at cschaeffer@mansonconstruction.com or 510-232-6319 ext. 2380. YOU MUST BE SSI CLEARED BEFORE YOU CAN VIEW CONTRACT DOCUMENTS. For questions regarding the Third Party NDA, you can also contact Kelly Duncan, kduncan@mansonconstruction.com.

An Equal Opportunity Employer



SBE PROJECT PARTNERS IN BUSINESS & COMMUNITY OUTREACH

- 35 years of history in connecting Primes, Corporations and Agencies with Small, Minority-Owned, Women-Owned, Disabled Veteran-Owned and DBE firms.
- “Vetted” Database including businesses certified by federal, state or local jurisdictions
- National trade / focus publications to community businesses and stakeholders
- Expertise in Diversity Outreach to identify firms, promote outreach events, and handle registration details.
- Archived search results

LINK TO OUTREACH ORDER FORM:

http://e8.octadyne.net/clientFiles/8023/SBE_Diversity-Outreach-Form.pdf

For more information contact:

Small Business Exchange, Inc. • 795 Folsom Street, 1st Floor, San Francisco, CA 94107
Phone: 415-778-6250 • Toll Free: 800-800-8534
Fax: 415-778-6255 • Email: sbe@sbeinc.com • Website: www.sbeinc.com

Public Policy

Equity in Action: Our 2019 Agenda for the California Legislature

By Preeti Vissa Kristipati,

The California Legislature is well into its 2019 session, considering hundreds of bills as well as the state budget. In my first post as Interim President, I'd like to update you on how we're putting equity in action in the legislature.

As the mother of two young children, I know that the concept of fairness is ingrained deeply into their views of the world. Here at Greenlining, we know that the systems that we live in aren't always fair or equitable, and especially towards people of color. For every dollar of wealth the median White family in the U.S. has, the median Black family has about a nickel, with Latino families almost as far behind.

That's no accident; it's a result of policy choices. That's why we're working with legislators in Sacramento to change things.

The California Legislature Can Boost Opportunity and Diversity

Throughout our existence, Greenlining has pushed to bring jobs and opportunities into our communities. One way we do that is by working to level the playing field for entrepreneurs of color and to diversify the leadership of key industries, so that they actually see our communities and recognize our needs. We're continuing that effort in the California Legislature this year, focusing on hospitals and insurance.

Building on our long history of work on supplier diversity, we're sponsoring Assembly Bill 962, authored by Assemblywoman Autumn Burke (D-Inglewood). Large businesses, including hospitals, buy massive amounts of goods and services each year. Our long experience with the utility companies shows that simply requiring firms to report their levels of contracting with businesses owned by people of color, women, veterans and LGBT people leads to big increases in contracting with diverse businesses, so AB 962 brings that same transparency to our massive hospital industry. It would require hospitals with annual operating budgets of over \$25 million to report how much contracting they do with diverse suppliers – a simple step that will make a big difference.

We're also working to bring equity in action to California's huge insurance industry via Senate Bill 534, introduced by Sen. Steven Bradford (D-Gardena). In addition to a supplier diversity provision that builds on a successful program that ran from 2013 to 2018, SB 534 would require major insurers to report the diversity of their governing boards. According to the last data we have, from 2017, nearly 80 percent of insurance companies' governing board seats were held by men and only 12 percent were held by people of color – in a state where people of color have been the majority for many



California State Capitol Museum

only 14 members self-identified as LGBT. At least 13 percent of insurers reported zero women and 35 percent reported zero persons of color on their governing boards. To change this, we need continuing transparency.

We're also working to bring equity in action to the California Public Utilities Commission, which channels over \$1 billion of ratepayer funds into clean energy programs. Those programs produce many benefits besides clean energy: They help clean the air, improve public health, create jobs, lower customers' energy bills and more – benefits that are vital to communities of color, which too often breathe the dirtiest air, pay more of their income for energy, and have been deprived of economic opportunities. But amazingly, the CPUC hasn't been considering these "non-energy benefits" when evaluating these programs. That's why we're pushing the California Legislature to pass AB 961, which would require the CPUC to take these important benefits into account and prioritize environmental justice communities.

Equity in Action in the State Budget

A truly remarkable program that Greenlining helped create, Transformative Climate Communities, has already started to do great things for low-income communities of color and remains a top priority for our organization.

One of the California Legislature's biggest responsibilities is to adopt a state budget – roughly \$213 billion this year. Equity in action takes money, and sometimes relatively few dollars can make a big difference. We need \$5 million to implement SB 1072, authored last year by Sen. Connie Leyva (D-Chino). This seemingly small amount can

ties get a fair shot at clean energy funds they urgently need – true equity in action. We believe SB 1072 can serve as a model for building local capacity for community-led climate action and resilience.

And let's adequately fund a truly remarkable program that Greenlining helped create and that's already started to do great things for low-income communities of color: Transformative Climate Communities. Using money paid by polluters via cap-and-trade, TCC empowers communities to create programs that both fight climate change and make underserved communities cleaner, greener and healthier by combining things like improved transit, energy-efficient affordable housing, solar power, urban greening and more. TCC-funded plans are underway in Fresno, Ontario and other places, and with the \$140 million we and our allies are seeking this year, it could help many more California communities.

Happily, Gov. Newsom's recently released May budget revise proposes \$132 million for TCC – a major increase over last year.

On the tech and telecommunications front, we strongly support SB 704, designed to increase participation in the LifeLine program, which provides affordable telephone service to low-income households – one of the earliest and best examples of equity in action. The bill would give targeted support to specific groups such as foster kids, veterans and the re-entry population, for whom the need is particularly critical.

Energy Equity in Action 2019 Legislative Agenda

Greenlining strongly supports SB 704, designed to increase participation in the LifeLine program, which provides affordable telephone service to low-income households

– one of the earliest and best examples of equity in action.

On the other hand, we urgently want to defeat AB 1366, which would extend one of the worst laws the California Legislature ever passed: a 2012 measure that deregulated broadband service providers like AT&T and Comcast, allowing these huge companies to basically make their own rules on everything from how they use your data to providing privacy protections (or not). This law was about to sunset. Letting it continue till 2030 is a terrible idea.

And finally, legislators are considering lots of legislation to address our state's affordable housing crisis – more than I have space to list. A meaningful answer will involve many moving parts – protection for tenants, building more housing (including funding for urgently needed affordable housing) and recognizing the intersectional nature of the pressures leading to displacement and soaring housing costs. For more, please see Sonrisa Cooper's recent blog post outlining what equity in action must look like for housing.

That's a big agenda but, amazingly, it just scratches the surface. We're keeping an eye on many more bills working their way through the California Legislature. To keep abreast of what we're doing, check us out on Twitter and Facebook, and add your voice to our efforts.

We just celebrated Mother's Day and we often acknowledge the hard work that mothers do in their families and communities, but we don't think as much about the dreams that mothers have for their children's future. I dream that what I tell my kids will ring true: If you work hard and do your best, you will be able to achieve success and reach your dreams.

And what does success mean? To most, it means things like having a well paying job doing something you love and a safe, stable place to live. At no point in my dreams would I imagine my children being denied access to the very basic services that we need to participate fully in today's society.

My children are still young and to them "fairness" is paramount. Usually, this has to do with who has which toy for the longest time, but as they grow older, they will see the larger picture.

Which is why I am so excited and honored to be back at Greenlining, where equity is the thread that binds all of our advocacy work together. We institutionalize "fairness" and access to economic opportunities for communities of color, and our legislative agenda this year reflects that perfectly.

SOURCE:

<http://greenlining.org/blog/2019/equity-in-action-our-2019-agenda-for-the-california-legislature/>

SPECIAL OFFER

DO YOU KNOW ABOUT THE 3-FOR-1 AD OFFER IN THE SMALL BUSINESS EXCHANGE?

SBE increases the value of a single ad ... by 3!

We will make it worth your while using
our value-added services!

3 ADS FOR ONE PRICE

- 1 paid in the SBE weekly newspaper and you receive
- 1 in the Friday daily e-Newsletter
- 1 on the website (running until bid date).

(Proof of Publication will be included for all)

3 for 1

Email ad copy to **Nabil Vo** at nvo@sbeinc.com

SBE IS CERTIFIED BY:

- California DGS

- California UCP

- New Orleans RTA (Louisiana UCP)

- New York UCP

Adjudicated newspaper of general circulation in the City and County of San Francisco (Gov. C. 6023)
Outreach periodical contract with the San Francisco OCA (Resolution No. 26 7-17))

SMALL
BUSINESS
EXCHANGE

795 Folsom Street, 1st Floor
San Francisco, CA 94107
Phone: 800-800-8534 • Fax: 415-778-6255
www.sbeinc.com